



# The scam of selling photovoltaic panels revealed

Are solar leases and PPAs a scam?

No, not all leases and PPAs are scams. However, they seem to be a breeding ground for deceptive and predatory practices, including the old "government is paying people to go solar" scam. Related reading: Solar Leases vs. Solar Loans vs. Solar PPAs

How do I avoid solar panel scams?

Getting multiple quotes and thoroughly vetting installers is the best way to avoid solar panel scams. You can also use solar.com to compare quotes from our network of thoroughly vetted installers.

Are homeowners paying for solar panels in a lease or PPA?

In short, free solar panel ads are typically for leases and power purchase agreements (PPAs). These arrangements are basically long-term solar system rentals in which the solar company owns the panels and homeowners pay a monthly fee in lieu of their electricity bill. So, are homeowners technically paying for solar panels in a lease or PPA? No.

Are you getting ripped off when buying solar panels?

Solar is expensive, no matter how you shake it. And savings sound nice, but if you get stuck with an overpriced solar panel system that's underperforming, you're going to save much less. That's why we put together these tips to avoid getting ripped off when buying solar panels -- backed by expert advice.

Are salespeople flouting the solar tax credit?

Going in with a strong understanding of some key solar topics can help you spot when a salesperson is flouting those guidelines. Salespeople are likely to tout the federal solar tax credit. When you install solar panels (and certain other related technology) you receive a portion of the cost back on your taxes.

How many complaints have been filed with BBB about solar energy companies?

People filed roughly 13,000 complaints with BBB last year about solar energy companies including contractors, equipment dealers and installers. The St. Louis Consumer Fraud Task Force warned about misleading solar sales last year. Remember: Well-intentioned companies will give you time to consider their offer.

Keep reading to know how to avoid solar panel scams and more. What are Solar Panel Scams? Solar panel scams are self-explanatory, so let's talk about their purpose. Some companies do this to sell solar products or ...

Here's how to steer clear of the scams. Did a salesperson knock on your door and promise free rooftop solar panels at no cost to you? Or say you'll never have to pay another electricity bill because government

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programs, ...

Solar panel scams have a clear negative effects on the solar industry. The more solar spam, the harder it is to communicate the true value of solar. ... Another scam used to sell solar panels is promising unrealistic energy cost savings. ...

How much does one solar panel cost? The average cost for one 400W solar panel is between \$250 and \$360 when it's installed as part of a rooftop solar array. This boils down to \$0.625 to ...

This demand shift is reflected in the price of power and the availability of solar energy. Solar power is abundant during the day and the cost of electricity is about 5 cents per ...

Be aware of solar energy scams - everything from scammers pretending to be affiliated with the government or utility company to businesses misrepresenting the cost of improvements, savings, and financing options.

The scam starts when someone pretending to be a salesperson or a government employee contacts you through email, social media or at your door and offers to install residential solar panels for...

When considering solar panel installation, look out for the following warning signs that may indicate a potential scam: Promises of "free" solar panels or unrealistically low prices; Claims of affiliation with government ...

As solar energy becomes more popular and affordable, homeowners across the country are becoming more interested in harnessing the power of the sun. While the best solar panels can offer significant benefits, ...

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