



# Working in new energy storage sales

What makes the energy storage industry so interesting?

The energy storage industry is still fairly young compared to others like wind or solar. This means it's rapidly growing, changing and innovating (part of what makes working in the industry so interesting).

Is 2019 the year of energy storage?

2019 was the biggest year ever for energy storage in the United States. As of late 2019, there were planned or contracted utility-scale storage projects in 47 states, per Wood Mackenzie. Laura Meilander is one of the people working to expand the energy storage market even further.

What makes field a great energy storage company?

The energy storage industry is no exception. At Field, they are the glue that holds us together - whether that's by bringing new talent into the business, negotiating contracts or ensuring we have a strong balance sheet. They're absolutely essential to the Field business, enabling us to do the work we do.

Why do energy storage companies need a strong finance team?

Regardless of which sector they're working in, businesses need strong finance, legal and people teams. The energy storage industry is no exception. At Field, they are the glue that holds us together - whether that's by bringing new talent into the business, negotiating contracts or ensuring we have a strong balance sheet.

What role does technology play in energy storage?

Technology has a very important role to play in energy storage and has been instrumental in getting the industry to where it is now. That said, we're still learning and solving complex problems each day. This means the industry needs software developers and data scientists, along with machine learning and optimisation experts.

Energy storage is a fast growing and exciting industry with a broader range of career opportunities than you might expect. From civil engineering to data science, there are roles to suit a range of skills, interests ...

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The US energy storage industry saw its highest-ever first-quarter deployment figures in 2024, with 1,265MW/3,152MWh of additions across all market segments. ... Nevada was the leader, deploying 38% of all new ...

Work closely with our leading team to identify and close new sales opportunities in a fast-growing market. Meet and exceed monthly sales targets and revenue objectives. Attend both virtual ...



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Europe and China are leading the installation of new pumped storage capacity - fuelled by the motion of water. Batteries are now being built at grid-scale in countries including ...

3+ years of experience in a pre-sales role working with enterprise software solutions (Backup and SaaS experience a plus). ... Experience in energy storage systems, ... Engineers for Celestica ...

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